

EXTREME TESTIMONIALS

Bakery Category

Success story: *“We had an established brand name machine from the competition that was really a problem and required extensive maintenance when we decided to buy an Extreme high speed wrapper. We installed the Extreme wrapper in June 2008. We have been very happy with Extreme and it has worked well for us. The operators really like it and it does a good job for us.*

We shrink wrap 9” round aluminium pans with pastries inside at 55 ppm. The whole unit is built very well. Its heavy duty construction is great. Some manufacturers try to cheat on frames and skimp on that and things sometimes start twisting and turning where they should not.

Compared to our old wrapper that required extensive yearly maintenance of DC motors we have virtually no maintenance costs with the Extreme wrapper. Extreme wrappers oversized AC direct drives are virtually maintenance free.”

Testimonial: *“We have been very happy with Extreme, it has worked well for us. It does a good job for us and we have had virtually no problems with it.”*

Terry Leinberger, Maintenance Manager

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Bakery Category

Success story: *“Our 8” round and ½” sheet cake production business was growing and we needed to upgrade our machinery. We wanted to buy shrink wrap machines that we could trust and run continuously. We could not afford to shut down our cake ovens to repair machines, ovens run 24/7 all year round. Extreme offered us definite advantages over the competition. Overall, Extreme machines are smoother and better.*

We went from 3 shrink wrap machines and 3 operators to two (2) Extreme high speed machines and two (2) operators. In the process we saved 60K per year in production labor, 30K per year in maintenance labor and 80K per year in film savings. Extreme also provided us with superior safety guarding. Our Extreme side sealers have built-in servo technology which gives us better control over seal length, they use less film versus pneumatic end seal control and impulse heaters from the competition. The competitor’s heater technology stayed on longer and needed extra time to cool down for repairs and setups.”

Testimonial: *“Extreme shrink wrap machines have performed well, saved us money, and increased operation equipment efficiency. The machines run 24/7 all year round. I will buy another Extreme when the time comes to expand.”*

Mike Diehl, Sr. Project Engineer

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Confectionery Category

Success story: *“Our business was growing and it was time to replace our older brand name lap seal shrink wrapper. We were looking to find a trust worthy and reliable shrink wrap machine. We asked people that had a lot of experience with wrappers and shrink film if they had to spend their money buying a wrapper what would they buy. They said hands down they would buy from Extreme Packaging Machinery.*

*We run our wrappers pretty hard, minimum of 4 days per week and 10 hours per day at full speed. We are in the second year of operating the Extreme wrapper and it does what it is advertised to do. **Extreme saved us 2-3 hours of labor per day because it is faster and more reliable.** We had some 40+ plows worth about \$90,000 that we used with our previous lap sealer. Extreme designed and built an adapter so we can keep using the same plows. **Since we installed Extreme, our rework and reject rate has gone down providing additional savings. Our application required special engineering work on the wrapper infeed because we need to shrink wrap chocolate boxes that have decorations on top. Many machine builders are hesitant about custom engineering and it often takes months to design. Extreme’s team got the design done in 2 weeks.***

We looked at the benefits that Extreme offers. Some of the things that stick out in my mind are the direct drives eliminating 90% of maintenance and repairs associated with chain driven assemblies, repeatability and accuracy benefits of servo motion, and savings due to eliminating compressed air. Simple things like windows on either side of the tunnel so we can see how the air is evacuated from the package helps determine the performance of the film. If you are troubleshooting how things are running, windows on tunnel can be of great help.”

Michael Nelson, President

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Industrial Category

Testimonial: *“Our Extreme shrink wrapper is a reliable machine. If my company decides to buy a second wrapper, I would recommend purchasing another Extreme machine. The technical support team is always available to help when I have a question.”*

Freddy Lima, Maintenance Technician

EXTREME TESTIMONIALS

Fresh Produce Category

Success story: *“Prior to purchasing an Extreme wrapper we had an established brand name machine from the competition. Extreme’s wrapper is far more superior, the construction of the equipment is much better, the technology is better and the machine is faster. The Extreme team did a great job helping us during installation and commissioning.*

*The machine is very flexible, we can wrap from a small 3” tray all the way up to 2 foot long trays. We can run different fresh produce categories with minimal change over time. We store different program recipes for different operators. It’s one of the best machines that I have seen. **The Extreme wrapper has 90% less down time than the previous machine from the competition.** Basically there is no down time. We had minimal problems in the beginning that had to do with film thickness. The biggest issue we had was when the film manufacturers changed film thickness and they did not tell us. With consistent film thickness and basic setup there is virtually no down time.*

Testimonial: *“We have saved significant money in virtually eliminating down time, but it is the confidence that we can fulfill customer orders and depend on Extreme wrappers to deliver repeatable performance that has made a bigger impact in our business.”*

Ben Vazquez, Operations Manager